

# CASE STUDY

## DECENTRALIZED PRINTING

### THE PROBLEM

A national food processing company with multiple locations was looking for a method to streamline their decentralized payroll processing. Each location only employs between 125 and 300 people and they are paid on a weekly basis. But the annual time and cost associated with the current method of payroll was relatively high and of concern to management. Between 80 and 180 man-hours, depending on the location, with an estimated annual expense ranging from \$1,900 to \$4,500 was spent each year to process payroll.

As with any business, every cost improvement, no matter how small, improves the overall health of the company. This organization was no different!

A pressure seal system appeared to be a natural fit for this company but **other systems were cost prohibitive**. And, due to the weekly payroll and the physical location of some of the facilities, a centralized method was not an option.



### THE SOLUTION

The **PSMailers ISM** was introduced to the customer as the answer to their payroll woes. Even the smallest of operations were able to achieve a return on investment in *two years or less*. On average, across the entire network of food processing plants, the company saved 125 man-hours and \$1,800 each year by switching to a PSMailers system.

## Small Office / Low-Volume Applications

### ISM

The latest addition to the PSMailers family. Built on patented and proven technology, the new PSMailers ISM makes pressure seal a viable option for the smallest of offices. Organizations processing as few as 6,500 documents per year can cost justify the PSMailers ISM.

### ISM II

PSMailers ISM II builds upon the ISM platform with increased speeds, duty cycles and includes a digital counter with manual and batch counting modes.

\* Many factors can influence how many documents are required to achieve an ROI of two years. These include the current processing method, processing speed, associated wages, costs of current documents and envelopes as well as other factors specific to individual customers. For a complete analysis for your location, use the PSMailers cost justification worksheet or visit [www.psmailers.com](http://www.psmailers.com) for an online analysis.



	ISM	ISM II
Hopper Capacity	65 Sheets	250 Sheets
Speed	1,800 per hour	3,000 per hour
Duty Cycle	10,000 monthly	25,000 monthly
Paper Size	Up to 8.5" x 14"	Up to 8.5" x 14"
Folds	C, V, EZ, Z and custom	C, V, EZ, Z and custom
Fold Plates	Manual	Manual
Upper Fold Plate	18042600	18042600
Counter	No	Yes, manual and batch
Conveyor	N/A - Catch tray optional (70025400)	N/A - Catch tray (70025400)
Doubles Detection	N/A	N/A
Advance Replacement	91-0487-00	91-0489-00
Weight	50 lbs.	59 lbs.